

RESOLUTION NO. R-16-46

A RESOLUTION AUTHORIZING ACCEPTANCE OF A PROPOSAL FROM HUTCHINSON SALT COMPANY FOR THE PURCHASE OF SNOW REMOVAL SALT.

WHEREAS, two (2) proposals were received for snow removal salt and the proposal of Hutchinson Salt Company is recommended.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI AS FOLLOWS:

THAT the City Manager of the City of Gladstone, Missouri, be and is hereby authorized to accept the proposal of Hutchinson Salt Company for the purchase of snow removal salt on an as-needed basis at a cost of \$52.70 per ton.

FURTHER, THAT funds for such purpose are authorized from the General Fund.

INTRODUCED, READ, PASSED AND ADOPTED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI THIS 25th DAY OF JULY 2016.



Jean B. Moore, Mayor

ATTEST:



Ruth E. Bocchino, City Clerk



**Department of Public Works
Memorandum**



DATE: July 20, 2016
TO: Scott Wingerson, City Manager *TAN*
FROM: Timothy A. Nebergall, Director of Public Works
RE: 2016-2017 Salt Bid

The City of Gladstone recently solicited bids for a cooperative salt contract. The Clay County Highway Department, the City of Liberty, and the City of North Kansas City participated in the request for bids. With additional entities, the amount of salt requested increases and subsequently is cheaper than each entity alone. Requests for bids were sent to five (5) suppliers. Four (4) suppliers responded to our request.

Bids are as follows:

Company	7-day Delivery	24-hour Delivery
Hutchinson Salt Company	\$52.70	No bid
Independent Salt Company	\$61.09	No bid
Compass Minerals	No bid	No bid
Cargill Deicing Technology	No bid	No bid

Of the two (2) companies that submitted a bid, Public Works staff has determined that the bid from Hutchinson Salt Company in the amount of \$52.70 per ton is the lowest and best bid received. Hutchinson Salt Company has been the City's vendor in years past and adequately met our needs. The City's current contract, which will expire at the end of July, was with Independent Salt Company in the amount of \$63.20 per ton.

The request for bid specified up to 3,000 tons of material. We retain the right to purchase more or less depending on the severity of the winter.

If you have any questions, please contact me.