

RESOLUTION NO. R-22-51

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH XYBIX SYSTEMS, INCORPORATED FOR THE PURCHASE OF ELEVEN (11) DISPATCH CONSOLES AND ASSOCIATED FURNITURE FOR THE EMERGENCY SERVICES CO-LOCATED COMMUNICATIONS CENTER IN THE AMOUNT OF \$257,845.81.

WHEREAS, a new emergency services communications center is under construction and will be co-located by Clay County, the City of Liberty, and the City of Gladstone; and

WHEREAS, the purchase and installation of eleven (11) consoles and associated furniture is included in the Police Headquarters project and allows for future expansion as needed; and

WHEREAS, Xybix Systems, Incorporated submitted a comprehensive layout and provided the lowest bid for the construction and installation of dispatch consoles and associated furniture.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI, AS FOLLOWS:


THAT, the City Manager of the City of Gladstone, Missouri, is hereby authorized to execute an agreement with Xybix Systems, Incorporated, for the purchase of eleven (11) dispatch consoles and associated furniture at a cost not to exceed \$257,845.81.

INTRODUCED, READ, PASSED, AND ADOPTED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI THIS 26TH DAY OF SEPTEMBER 2022.



Bill Garnos, Mayor

ATTEST:



Kris Keller, City Clerk



Request for Council Action

RES # R-22-51

BILL # City Clerk Only

ORD # City Clerk Only

Date: 9/20/2022

Department: General Administration

Meeting Date Requested: 9/26/2022

Public Hearing: Yes Date: [Click here to enter a date.](#)

Subject: A Resolution authorizing the City Manager to execute an agreement with Xybix Systems, Incorporated, for the purchase of eleven (11) dispatch consoles and associated furniture for the co-located Emergency Services Communications Center in the amount of \$257,845.81.

Background: The purchase of eleven (11) new dispatch consoles and associated furniture for the co-located Emergency Services Communications Center is part of the Police Headquarters project and will serve the present needs of the three (3) participating agencies (Clay County, Liberty, and Gladstone) in addition to allowing for future growth if/when additional space is needed. The purchase of the consoles was an expenditure outlined in our application for ARPA funds from Clay County and will be reimbursed to the City of Gladstone. Xybix Systems, Inc. proposed the best layout and submitted lowest bid for completion.

Budget Discussion: Funds are budgeted in the amount of \$257,845.81 from the N/A Fund. Ongoing costs are estimated to be \$ 0.00 annually. Previous years' funding was \$0

Public/Board/Staff Input: Staff recommends approval of the proposed Resolution

Provide Original Contracts, Leases, Agreements, etc. to: City Clerk and Vendor

Bob Baer
Department Director/Administrator

John Mullane
City Attorney

Scott Wingerson
City Manager



Gladstone Police Department Support Services Division - Memorandum

DATE: 9/20/2022

TO: Police Chief Fred Farris

FROM: Administrative Services Manager Rob Sanderson

CC: Captain Karl Burris

RE: Dispatch consoles

The police headquarters renovation project is well underway. The plans call for a dispatch center capable of co-locating multiple PSAPs. In order to ensure the center is functional, comfortable and meets modern standards, I sought bids for the dispatch consoles.

Attached to this memo are three quotes to build out the new consoles. The submitting companies were Xybix, Watson and 911 Direct. Each of these solutions will support the co-location. The designs were sent out to the Gladstone dispatchers along with our co-locating partners, Liberty and Clay county. The feedback received overwhelmingly supported the Xybix design.

Pricing for the consoles were all fairly similar. Xybix quoted \$23,440.53 per console; Watson \$22,000 – 25,000 per console; and 911 Direct \$29,524.56 per console. Of note, Watson did not submit a price sheet. They merely sent a design and a price range via email.

My recommendation is to purchase the Xybix consoles. The sales person was the most responsive and the only one to visit the build site (on multiple occasions). Xybix manufactures all the furniture in Colorado and, therefore, they have the ability hold and ship for install at our convenience. They have completed similar projects for several agencies across the Kansas City area. A review of a few of those projects appear to align with our needs.

The total cost for eleven Xybix consoles and installation was quoted at \$257,845.81.

Please let me know if you have any questions.

Respectfully,

A handwritten signature in black ink, appearing to read "Rob Sanderson", written over a horizontal line.

Rob Sanderson
Administrative Services Manager