AN ORDINANCE AUTHORIZING KANSAS FIBER NETWORK, LLC TO USE THE CITY'S RIGHTS-OF-WAY TO CONSTRUCT, INSTALL, MAINTAIN, AND OPERATE FIBER FACILITIES AND TO AUTHORIZE THE CITY MANAGER TO EXECUTE A RIGHTS-OF-WAY USE AGREEMENT THEREWITH.

WHEREAS, Kansas Fiber Network, LLC ("Kansas Fiber") desires to construct, install, maintain, and operate fiber facilities in the City of Gladstone ("Gladstone"); and

WHEREAS, Gladstone is permitted to license rights-of-way users to the extent authorized by Missouri law; and

WHEREAS, the Gladstone City Council encourages development of fiber services to provide customers a broad range of choices and to allow providers equal opportunities to operate and compete in Gladstone; and

WHEREAS, it is in the best interests of the citizens of Gladstone to permit Kansas Fiber to access the City's rights-of-way to construct, install, maintain, and operate fiber facilities.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI AS FOLLOWS:

THAT, the City Manager is hereby authorized to execute a Rights-of-Way Use Agreement with Kansas Fiber Network, LLC;

THAT, further the City Manager is hereby authorized to take such steps, in his discretion, as are necessary to carry out the terms of the agreement.

INTRODUCED, READ, PASSED, AND ADOPTED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI, THIS 28TH DAY OF AUGUST 2023.

ean B. Moore, Mayor

ATTEST:

Kris Keller City Clerk

First Reading: August 28, 2023 Second Reading: August 28, 2023



Request for Council Action

RES □# City Clerk Only	BILL ⊠# 23-31	ORD ⊠# 4.650
Date: 8/21/2023	Departm	nent: Public Works
Meeting Date Requested: 8/28/2023		
Public Hearing: Yes □ Date: Click here to enter a date.		
Subject: Kansas Fiber Network, LLC Rights-of-Way Use Agreement		
<u>Background</u> : Kansas Fiber Network, LLC (Kansas Fiber) has approached the City requesting a Rights-of-Way Use Agreement to construct, install, maintain, and operate fiber facilities in the City's rights-of-way. Although the initial installation will pass through Gladstone along Missouri Route 1, the fiber network may be expanded in the future per the attached documentation provided by Kansas Fiber.		

Budget Discussion: N/A

<u>Public/Board/Staff Input:</u> The short-term and long-term financial impacts are unknown; however, the expansion of fiber facilities in Gladstone is expected to provide customers a broad range of choices and to allow additional providers to operate and complete within the City. City staff recommends execution of the Rights-of-Way Use Agreement.

Provide Original Contracts, Leases, Agreements, etc. to: City Clerk and Vendor.

Timothy A. Nebergall
Department Director/Administrator

JM City Attorney BB

City Manager



August 18, 2023

Kansas Fiber Network Highlights:

- <u>Fiber Backbone</u> We have a 100 gigabyte 100% fiber optic network throughout the state of Kansas. We have extensive experience with fiber installation, fiber maintenance and service provisioning.
- <u>Kansas-owned</u> KsFiberNet is a Kansas-based, Kansas-owned company with headquarters in Wichita. We continue to expand our footprint in Kansas and Missouri.
- <u>KsFiberNet's Presence</u> We have physical or leased connections to Tier 1 Points of Presence in Kansas City, Denver, Dallas and Chicago as well as network to Tier 2 cities such as Tulsa and Omaha.
- What KsFiberNet does We offer services to both wholesale and enterprise customers in Kansas and surrounding states. Our primary products are Broadband Dedicated Internet Access (DIA) and Ethernet Transport.
- Who KsFiberNet Serves We serve wholesale customers that include the largest wireless providers as well as enterprise
 customers in Government, Education, Medical and Banking industries. While we do not provide residential voice or video
 services, we do enable fiber based and wireless service providers who do provide residential services.
- Local NOC Our 24/7/365 Network Operations Center (NOC) is Kansas-based and answered by a person in Kansas.
- <u>High bandwidth demands: Local personnel</u> KsFiberNet, combined with its 27 members, have more local "feet on the street" to support the network needs than any other carrier in Kansas.
- Implementation Support We have dedicated project managers utilizing PMI techniques who have much experience
 working with various cities, large and small, in Kansas.

Kansas Fiber Network, LLC (KFN) is currently constructing a 130-mile fiber ring in the Kansas City Metro. A portion of this network expansion will pass through the City of Gladstone. Our project scope is 100% underground installation. This is an exciting project for the Kansas City Metro area. This project is the first of its kind in the Kansas City Metro and will provide diverse, redundant, high bandwidth connectivity North and South of the Missouri River. This type of connectivity is long overdue in the Northland and will be an infrastructure asset to every community along the route. The KFN marketing team would welcome the opportunity to work with the City of Gladstone Economic Development team and provide details on our network capabilities.



The initial project scope does not include us serving any individual customers within the City of Gladstone. Our expectation is that we would extend our network facilities to individual customers in the City of Gladstone, under the permitting process for franchised utilities, upon completion of our initial construction.

Attachment A KFN initial Network Deployment Area Map

