

**RESOLUTION NO. R-26-15**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A PURCHASE AGREEMENT WITH ZOLL MEDICAL CORPORATION FOR THE PURCHASE OF TWO (2) ZOLL AUTOPULSE NXT CPR DEVICES IN THE AMOUNT OF \$41,269.62 FOR THE GLADSTONE FIRE/EMS DEPARTMENT**

**WHEREAS**, high-quality cardiopulmonary resuscitation (CPR) is critical to improving survival outcomes for patients experiencing cardiac arrest; and

**WHEREAS**, the Gladstone Fire/EMS Department currently deploys two (2) Zoll AutoPulse CPR devices on first-out ambulances, which are frequently unavailable due to call volume and service demand; and

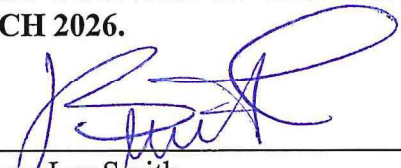
**WHEREAS**, the addition of two (2) Zoll AutoPulse NXT CPR devices to first-out fire apparatus will enhance the Department's ability to deliver consistent, high-quality, patient-customized compressions during emergency response, treatment, and transport; and

**WHEREAS**, staff recommends approval of this purchase as a necessary investment in lifesaving equipment and service delivery capability.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI, AS FOLLOWS:**

**THAT**, the City Manager is authorized to enter into a purchase agreement with Zoll Medical Corporation for the purchase of two AutoPulse NXT CPR devices in the amount of \$41,269.62.

**INTRODUCED, READ, PASSED, AND ADOPTED BY THE COUNCIL OF THE CITY OF GLADSTONE, MISSOURI, THIS 23RD DAY OF MARCH 2026.**

  
\_\_\_\_\_  
Mayor Les Smith

ATTEST:

  
\_\_\_\_\_  
Kris Keller, Deputy City Clerk



## *Request for Council Action*

RES  # R-26-15

BILL  # City Clerk Only

ORD # City Clerk Only

Date 03/17/2026

Department: Fire

Meeting Date Requested: 03/17/2026

Public Hearing: Yes  Date: [Click here to enter a date.](#)

Subject: A Resolution authorizing the City Manager to enter into a purchase agreement with Zoll Medical Corporation for the purchase of two Zoll AutoPulse NXT CPR devices in the total amount of \$41,269.62

Background: Currently, the Fire/EMS Department deploys two Zoll AutoPulse units on the first-out ambulances. Due to the frequency with which these units are utilized, staff is requesting the purchase of two additional AutoPulse NXT CPR devices to be assigned to the first-out fire apparatus.

The next-generation AutoPulse NXT combines the clinically proven performance of the AutoPulse platform with enhanced usability to support more effective patient care. Its NXT band technology accommodates a wider range of patients and measures the patient to deliver appropriate compression depth, reducing the need for pauses or manual adjustments. In addition, the system integrates CPR feedback with the Zoll X Series Advanced cardiac monitor, allowing rescuers to confirm that high-quality CPR is being delivered while maintaining focus on other critical lifesaving tasks.

Purchase of this device from Zoll is based on sole source manufacturer and GSA pricing comparisons.

Budget Discussion: Funds are budgeted in the amount of \$41,269.62 from the Equipment Capital. Ongoing annual costs are estimated at \$0. Previous years' funding for this item was \$0.

Public/Board/Staff Input: Staff recommends approval of the proposed Resolution.

Provide Original Contracts, Leases, Agreements, etc. to: City Clerk and Vendor.

Mike Desautels  
Fire Chief

JA  
City Attorney

BB  
City Manager



**ZOLL Medical Corporation**

269 Mill Road  
Chelmsford, MA 01824-4105  
Federal ID# 04-2711626

Phone: (800) 348-9011  
Fax: (978) 421-0015  
Email: esales@zoll.com

Quote No: Q-134242 Version: 2

Gladstone Fire and EMS Station #2  
6569 North Prospect Avenue  
Gladstone, MO 64119

Quote No: Q-134242  
Version: 2

ZOLL Customer No: 148573

Issued Date: February 9, 2026  
Expiration Date: March 31, 2026

Jon Norman  
(816) 651-1291  
jonn@gladstone.mo.us

Terms: Net due in 30 days

FOB: Shipping Point  
Freight: Prepay & Add

Prepared by: Jason Jonas  
EMS CPR Territory Manager  
jason.jonas@zoll.com  
+1 8162158721

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
1		8700-001070-01	<b>AutoPulse NXT Platform</b>  Includes: AutoPulse NXT Platform, 1 year factory warranty.	2	\$17,286.00	\$16,767.42	\$33,534.84
2		8700-001012-01	<b>AutoPulse NXT Lithium Battery</b>	4	\$1,542.00	\$1,495.74	\$5,982.96
3		8700-001018-01	<b>AutoPulse NXT QuickCase</b>	2	\$813.00	\$788.61	\$1,577.22
4		8700-001017-01	<b>AutoPulse NXT Shoulder Restraint</b>	2	\$90.00	\$87.30	\$174.60

Subtotal: \$41,269.62

**Total: \$41,269.62**

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <https://www.zoll.com/terms-and-conditions-of-sale>, for software products can be found at <https://www.zoll.com/software-legal>, and for ExpertCare Service Plans can be found at <https://www.zoll.com/ExpertCare-Service-Terms>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. Delivery will be made upon availability.
2. This Quote expires on March 31, 2026. Pricing is subject to change after this date.
3. Applicable tax, shipping & handling will be added at the time of invoicing.
4. All purchase orders are subject to credit approval before being accepted by ZOLL.
5. To place an order, please forward the purchase order with a copy of this quotation to [esales@zoll.com](mailto:esales@zoll.com) or via fax to 978-421-0015.



**ZOLL Medical Corporation**

269 Mill Road  
Chelmsford, MA 01824-4105  
Federal ID# 04-2711626

Phone: (800) 348-9011  
Fax: (978) 421-0015  
Email: esales@zoll.com

Gladstone Fire and EMS Station #2  
Quote No: Q-134242 Version: 2

- 6. All discounts from list price are contingent upon payment within the agreed upon terms.
- 7. Place your future accessory orders online by visiting the ZOLL web store.

**Order Information (to be completed by the customer)**

- Tax Exempt Entity (Tax Exempt Certificate must be provided to ZOLL)
- Taxable Entity (Applicable tax will be applied at time of invoice)

<b>BILL TO ADDRESS</b>	<b>SHIP TO ADDRESS</b>
Name/Department:	Name/Department:
Address:	Address:
City / State / Zip Code:	City / State / Zip Code:

Is a Purchase Order (PO) required for the purchase and/or payment of the products listed on this quotation?

- Yes    PO Number: \_\_\_\_\_    PO Amount: \_\_\_\_\_  
(A copy of the Purchase Order must be included with this Quote when returned to ZOLL)
- No    (Please complete the below section when submitting this order)

For organizations that do not require a PO, ZOLL requires written execution of this order. The person signing below represents and warrants that she or he has the authority to bind the party for which he or she is signing to the terms and prices in this quotation.

**Gladstone Fire and EMS Station #2**  
Authorized Signature:

\_\_\_\_\_  
 Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_